



Standard Commission Schedule

For the acquisition of new business or renewal business subject to the requirements of paragraph four of the Altus Dental broker agreement, compensation will be as follows:

Dental	Annual Premium	Percent of Annual Premium
First	\$25,000	10%
Next	\$75,000	4%
Additional premium amounts beyond	\$100,000	2%

Vision	Percent of Annual Premium
Commission	10%

Requests for non-standard commission payments must be specified prior to Altus releasing a dental or vision benefit proposal and will be considered on a case-by-case basis.

Commissions are distributed monthly based on paid premium receipts for the previous month.